

Nov 08	Euro 6		£ 500	
	Bid	Ask	Bid	Ask
1 year	3.93	3.96	5.40	5.50
2 year	4.84	4.91	5.57	5.67
3 year	5.82	5.90	5.80	5.90
4 year	6.80	6.89	6.03	6.13
5 year	7.80	7.89	6.26	6.36
6 year	8.80	8.89	6.49	6.59
7 year	9.80	9.89	6.72	6.82
8 year	10.80	10.89	6.95	7.05
9 year	11.80	11.89	7.18	7.28
10 year	12.80	12.89	7.41	7.51
11 year	13.80	13.89	7.64	7.74
12 year	14.80	14.89	7.87	7.97
13 year	15.80	15.89	8.10	8.20
14 year	16.80	16.89	8.33	8.43
15 year	17.80	17.89	8.56	8.66
16 year	18.80	18.89	8.79	8.89
17 year	19.80	19.89	9.02	9.12
18 year	20.80	20.89	9.25	9.35
19 year	21.80	21.89	9.48	9.58
20 year	22.80	22.89	9.71	9.81

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## 'Looking Forward'



Dear Reader,

Welcome back after the summer recess. As we dust ourselves off and refocus our attentions to gaining an understanding of where the property market stands, thus continues to stimulate as well as confuse. At this time, I thought it worth mentioning some of the areas that we are working on at W Coleman & Co.

Private Client Borrowing - This continues to be an important aspect of our everyday business. In the nine months of 2010 we have seen deal flow in excess of £200m in institutional credit against a client net-worth in excess of £30billion. The average loan size remains around £15m, but as an FSA regulated business we are happy to consider smaller transactions. Our strength lies with non domicile / non-resident/ resident clients who require a different level of care and positioning.

Equity Release - The current low interest rate environment provides private client opportunities to release equity thereby creating liquidity to invest, secured against 'prime asset class security' such as property, yachts and planes. The aim is of course to arbitrage the investment return over and above the cost of borrowing.

Residential Development - Having always worked with residential developers, the shift in bank lending policy has forced us to explore new sources of development funding. Increasingly we are able to match private client equity with proven development talent, creating new partnerships in property development.

Private Equity - Many of our clients are owner operator entrepreneurs for whom today's market offers interesting equity investment opportunities. As diverse as renewable energy projects, we are increasingly placing client equity as seed capital in embryonic businesses.

Over the past year our team have cemented relationships and created new network contacts within Commercial Organisations, Banking Institutions and Sovereign contacts in the Middle East, Asia and Eastern Europe. Those that have known W Coleman & Co in the past may not necessarily realise the diversity of the work that our team are now transacting.

Still located in Knightsbridge, we are always happy to take a call, discuss an opportunity and determine if we can provide a solution. The economic climate has changed which in turn has created new opportunities for private clients that we aim to assist upon.

We look forward to talking with you again soon.

Wayne Coleman

