

Update

OCTOBER DIARY

A hub for holiday homes, the millionaire mortgage man and a St Lucia sanctuary



If you're looking for a dream second home, what do you look for? The size of the swimming pool, closeness to an airport or the proximity of a great nightlife scene? PrimeNewDevelopments.com is an innovative lifestyle-driven website that provides

potential buyers with the opportunity to search for residential and resort property developments using three simple and intuitive choices matched to their wishes. You may desire a peaceful 'Sun & Sand' retreat, a 'Sport & Adventure' adrenaline fix or a home in a vibrant 'Metropolitan' location. PrimeNewDevelopments.com showcases new-build property in a clear, image-led way and not only gives buyers the chance to look for property through the usual search criteria of geographic locations, desired budgets and accommodation range, but also completion dates and distances from international airports. There's also the option to compare up to three developments against one another. The site is free to use and free for developers to list, and prices range from £150,000 to in excess of £20 million.

Please register at www.primenewdevelopments.com; for further details, email general@primenewdevelopments.com, or call +44 (0) 20 3327 2750

Credit where it's due

Contrary to popular misconception, when the super-rich buy a property they don't pay for it from a pot of gold hidden under the floorboards.

Instead, if they are savvy enough, they will call one of London's main go-to guys for multi-million-pound mortgages, Wayne

Coleman. A keen cyclist, Coleman has steered

clients through the gridlocks and potholes of bank loans and real-estate finance for 25 years and has developed an enviable reputation for discretion, trust, reliability and proven success, acting for many Forbes-listed clients. He will introduce wealthy borrowers to banks and help them understand the pros and cons. 'Our competitive advantage lies in our ability to negotiate,' he says. 'It comes from having a long track record with the banks and a concise understanding of credit. We know how to achieve the optimal result for clients; in many respects, we can calculate what the net result is going to be from the start.'

Coleman's company provides structured finance for private clients, companies and trusts on residential or commercial property, in the prime central London market and abroad, as well as debt advice and management.

To find out more, contact W. Coleman & Co on +44 (0)20 7581 8121, or visit www.w-coleman.com



Road to Manderley

Mick Jagger would feel at home here. This ravishing plantation-style house, set high above the exclusive Cap Estate on St Lucia, was designed by Italian architect Mario Spinelli, who built the singer's home on Mustique. But you don't need to be a rock star to hang out here: this remarkable, romantic retreat is now available



to buy. There are daybeds on ornate, white-painted balconies to gaze over lush, tropical gardens filled with bougainvillea and palm trees, elegant four-posters in the bedrooms and twinkling chandeliers in the dining room. From the swimming pool you can see the Caribbean; elsewhere are views of Rodney Bay and the distant Pitons. The Great Room has parquet floor and an enviable collection of antique furniture, and as well as four bedrooms, there's a library for unwinding in and watching films. For further distractions, Manderley is close to local beaches, St Lucia's 18-hole golf course and all the five-star facilities of The BodyHoliday at Le Sport Hotel. Nearby Rodney Bay boasts the best shopping, restaurants and bars in this island paradise. Manderley is for sale with all contents.

For more details, email manderleyhouse@btinternet.com or visit www.manderlevilla.com